Technology + Expertise: That's *Tangible*

At Tangible, we're driven by our mission to make private markets more liquid.

Who are we?

We're a fast-growing team of *40+ builders* on a mission to transform private markets. Our products make it easier for LPs to sell on the secondary market and empower GPs and wealth managers to deliver scalable liquidity solutions for their investors.

Our leadership team

Tangible's team combines deep private markets and regulatory experience with engineering excellence.

Khalil Hibri

Co-Founder - Managing Partner

Khalil's background in private equity helped him see the need for liquidity in private markets. He previously served as a partner at Excelsa, a real estate private equity firm with $1 billion of assets under management, where he led group-level business development and investor relations. His investment experience includes buyouts, real estate and industrials.

EMAIL   in LINKEDIN

Nathan Sutton

Co-Founder - Managing Partner

Nathan understands the needs of private investors, drawing from his 15+ years working in the sector. Before joining Tangible, he was a founding partner and operator of Sinaxia, a permanent capital private equity firm. Nathan has invested on behalf of state-owned enterprises, family offices and corporations. He has extensive experience in deal origination, building businesses, cross-border deal making and fundraising.

EMAIL   in LINKEDIN

Magdy Youssef

Chief Technology Officer

Magdy started coding at age eight and hasn't stopped since. After founding a few successful startups, he moved to Berlin, Europe's technical hub, to take on technology leadership positions with various digital platforms. With a passion for innovating and building strong teams, Magdy leads the development of Tangible's secure, cutting-edge infrastructure.

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The Tangible team has collectively worked on over $5bn in secondary and M&A transactions.

First Name

Last Name

Company Email

Organization Type

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TANGIBLE

Transforming the way secondary markets work for LPs, GPs and Wealth Managers.

Products

Auctions

Liquidity Hub for Closed-End Funds

Liquidity Hub for Semi-Liquid Funds

Solutions

Wealth Managers

General Partners

Limited Partners

Secondary Liquidity Providers

Company

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